

Contact: Elizabeth Glaser
Dodge Communications
770-576-2551
eglaser@dodgecommunications.com

SCIOinspire to provide HMC Companies with advanced care management solutions

PRO-series and Just InTime WellnessSM solutions will enhance care management programs to improve member engagement, identify gaps in care and measure performance of disease management initiatives

Hartford, CT – June 16, 2010 – SCIOinspire, Corp., a premier provider of analytics-driven business process solutions for health plans and hospitals, today announced an agreement to provide its PRO-Series software and Just InTime WellnessSM solution to HMC Companies, which offers total healthcare management to clients across the United States with a focus on joint labor/management plans and multi-employer Taft-Hartley trust funds.

Organizations today find themselves responding to a healthcare environment undergoing seismic changes – changes that focus on increasing plan member engagement, and improving outcomes through wellness and disease management programs. At the same time, health plans are being asked to control administrative costs as a percentage of expenses, while delivering measurably improved outcomes.

HMC anticipates that SCIOinspire will accelerate its success in meeting these challenges, says Dr. Janis S. DiMonaco, President and CEO of HMC, which covers more than two million lives. The analytics-driven solutions will support HMC efforts to develop focused, effective care management programs to improve enrollment, member compliance, outcomes and return on investment, she says. “We are confident that the suite of products delivered by SCIOinspire will allow us to better serve our clients. Our philosophy is that one size does **not** fit all, and we are constantly looking for solutions that enable us to customize programs and services to meet each client’s needs, goals and overall objectives.”

The SCIOinspire PRO-series software is designed to improve care management results through enhanced program design, operational efficiencies, staff training, and development and decision support systems. “We offer tools to facilitate the key drivers of program success,” says David Hom, President of Care Management Services for SCIOinspire, “including at-risk member identification, engagement, and impact and measurement of disease management programs all along the value chain.”

PRO-series is comprised of:

- PROSpectTM – calculates care management program savings potential, determines resource needs and effectively targets candidates for care management services;
- PROGuideTM – provides a workflow system so payers can better manage individuals enrolled in care management programs;
- PROformanceTM – analysis software calculates ROI and reports savings, drawing upon a dynamic and continuously updated data warehouse supplying users with access to a variety of methodologies and comparison groups.

Expanding the benefit of these products is Just InTime WellnessSM, which enhances member engagement in healthcare consumption – ranging from encouraging preventive screenings to addressing gaps in care. Just InTime WellnessSM sends targeted messages to members using their preferred method of communication, such as phone, mail, email, text message or a combination of



media, embedding a link to a secure, HIPAA-compliant member portal where personalized information is provided to the individual based on the specific alert.

"HMC is known for delivering best-in-class care management solutions to its clients, and we are confident that the PRO-Series and Just InTime WellnessSM will further establish this reputation," says Siva Namasivayam, CEO of SCIOinspire. "Our software will assist HMC as it develops tailored programs to prompt plan member participation in their own care and increase the efficacy of disease management efforts while decreasing the medical cost trend."

About SCIOinspire

SCIOinspire provides analytics-driven business process solutions to the health plans and hospitals, enabling the healthcare community to achieve measurable outcomes, cost savings and increased revenues. Offerings include care analytics, care management evaluation and support, third-party liability recovery, claim audit and overpayment services, data management, and actuarial services. SCIOinspire collaborates with clients through a unique delivery model that includes strategic consulting, analytics support, software-as-a-service technology platforms, and business process outsourcing and co-sourcing. To optimize cost-management outcomes for clients, SCIOinspire draws upon an expert team of clinical, actuarial, legal and analytical resources, complemented by technology and knowledge assets. To learn more about SCIOinspire, please visit <http://www.scioinspire.com>.

About HMC Companies

HMC has been providing specialty healthcare services since 1976. HMC's background and expertise is in providing administration and clinical integration of a client's Total Health Care Management Initiative. From coordinating the implementation of new health management programs and/or service providers, to the clinical integration and quality assurance of all programs, HMC has the experience needed to implement, integrate and administer a client's full continuum of health care service providers. To learn more about HMC, please visit <http://www.hmccompanies.com>.