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SCIOinspire acquires Solucia, Inc.

Renowned thought leader in care management financial analytics expands SCIOinspire's presence in high-end, healthcare cost-containment services market

Hartford, CT – June 3, 2008 – SCIOinspire, Corp., a premier provider of healthcare cost-containment services, announces its acquisition of Solucia, Inc., which provides care management analytics, actuarial and management consulting, development and evaluation of care and disease management programs, and related technology applications for health plans, employers and care management companies. The acquisition further expands SCIOinspire's knowledge and analytics offerings, dedicated to reducing administrative and clinical costs, recovering revenue, and optimizing business practices across the healthcare payer value chain through highly flexible and customizable delivery models.

Solucia, Inc., a healthcare analytics company based on an actuarial platform, offers traditional actuarial services in product design, pricing and trend analysis, and is recognized as a pioneer in care management financial analytics. In addition to its care management program design, evaluation and enhancement services, Solucia brings unparalleled expertise in predictive modeling and risk analysis. The firm, founded in 1998, offers a number of proprietary software packages:

- ProGuide™, which automates care management programs and provides care management financial analytics;
- ProSpect™, which automates opportunity assessment and pricing for care management programs;
- ProFormance™, which automates outcomes measurement and savings reporting for care management programs; and
- Lost Time Cost Model™, which provides a methodology for calculating the impact of lost-time and employee-benefits cost on employment, as well as providing a base for the estimation of absence cost.

"Solucia is highly regarded as a thought leader and pioneer in care management financial analytics," says Siva Namasivayam, Chief Executive Officer for SCIOinspire. "We are pleased to be partnering with these forward-thinking professionals to create cutting edge solutions for our clients. I am confident our combined expertise will prove to be a major force in the care management arena."

"There is no doubt that controlling healthcare costs is a top priority for every insurer, employer and provider," says Ian Duncan, President and Founder of Solucia, Inc. "But the complexity of the healthcare system makes measuring the success of cost reduction efforts challenging, to say the least."

Duncan, author of the forthcoming book *Financial Management of Care Intervention Programs* from Actex Publications, notes that both Solucia and SCIOinspire recognize how vital it is to develop reliable and credible methods for care management outcomes measurement. "We are dedicated to the science of outcomes measurement, and the use of outcomes to improve program operations and results," he says. "With SCIOinspire's resources, we can now provide complete healthcare data management and analytics outsourcing solutions to healthcare payers."



Namasivayam notes that the acquisition of Solucia, Inc. advances SCIOinspire's stated objective of offering a wide array of knowledge and data-driven tools and services to help healthcare payers save money on every major aspect of cost management and revenue recovery. Utilizing innovative and efficient service delivery methods, SCIOinspire combines the expertise of clinical and analytical resources with advanced software applications to improve and manage business processes.

About SCIOinspire

A premier provider of cost-containment services for health plans, SCIOinspire offers innovative, results-oriented analytics, cost containment and claims management solutions. Freeing clients to focus on their core competencies, SCIOinspire draws upon an expert pool of medical and analytical resources, complemented by technology and knowledge assets. To learn more about SCIOinspire, please visit <http://www.scioinspire.com>.

About Solucia, Inc.

Solucia, Inc. (www.soluciaconsulting.com) was founded in 1998 in response to the healthcare industry's need for independent program outcomes analyses for MCOs, employers and care management companies. Solucia expanded its range of services, but remains focused on improving healthcare program performance. Solucia has three primary healthcare practices: Care Management Program Evaluation; Data Management and Analytics; and Actuarial Services, specializing in Commercial, Medicare and Medicaid plans, supported by Solucia's software products.