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SCIOinspire and Renalogic Partner in CKD Care Management Initiative

Renalogic to leverage SCIOinspire PRO-Series analytics and workflow tools for risk stratification and early intervention to improve care and contain costs

Hartford, CT – (March 11) – SCIOinspire, Corp., a premier provider of analytics-driven business process solutions to the health plans and hospitals, and Renalogic, an innovative care management firm specializing in chronic kidney disease (CKD) programs, today announced a strategic alliance through which Renalogic will implement the SCIOinspire PRO-Series software to support the development of effective care programs for CKD populations.

According to research recently published by Kenneth E. Thorpe, PhD, (Robert W. Woodruff Professor and chair of the Department of Health Policy and Management, Rollins School of Public Health, Emory University, Atlanta) and discussed in a recent [Health Affairs blog](#) posting, CKD has been identified as one of the key contributors to rising Medicare costs. The National Kidney Foundation reports that 26 million Americans - one in six adults - have CKD, and more than 500,000 have irreversible kidney failure or end-stage renal disease (ESRD) that requires dialysis or kidney transplant for survival. As the number of CKD patients continues to rise, so do treatment costs: Medicare spends between \$53,000 and \$77,000 on dialysis per-patient per-year.

To address this mounting challenge, Renalogic has developed a care management model to identify the highest risk patients in a given population. Clinical staff can then work with those individuals to slow or prevent serious disease manifestations and co-morbidities such as congestive heart failure. To achieve its **aims, Renalogic will implement SCIOinspire's PROspect™, PROGuide™ and PROformance™ software** to support sales, workflow management, and program evaluation and reporting.

"We are committed to improving both outcomes and the quality of life of CKD patients, as well as better controlling the costs associated with treatment of the disease," says Rick Klingler, RN, BSN, CCM, MBA, Vice President of Business Development for Renalogic, adding that the firm's programs are specifically designed for self-insured employer groups, third-party administrators (TPA) and administrative service organizations (ASO).

According to industry statistics, the most severe stages of CKD are largely preventable if proper prevention and care management is available. Through predictive modeling and risk stratification, SCIOinspire solutions will enable Renalogic staff to identify CKD patients that are most likely to benefit from a health risk assessment (HRA). SCIOinspire workflow tools will then support nurses and health **coaches in delivering appropriate intervention and education.** **"We believe we are offering a pivotal program at a time when CKD is greatly affecting the overarching health of the nation – and of organizations treating these patients,"** says Lisa Greenblott, Chief Executive Officer of Renalogic. **"We are excited about the technology available to us through SCIOinspire because it helps improve the industry's global approach to CKD care."**

"We made the decision to partner with SCIOinspire because of the robust and scalable platform it offers," adds Klingler. **"The software is based on actuarial science, combined with clinical intelligence from a**



network of doctors and clinicians who have contributed their real-world experience to the development of the applications.”

Comprising the comprehensive PRO-Series software solution are:

- [PROSpect](#), an opportunity assessment application that calculates a healthcare management program’s savings potential and projects resource needs.
- [PROGuide](#), a workflow system that allows users to manage a patient population with optimal effectiveness from identification and predictive modeling, to education and fulfillment.
- [PROformance](#), a highly flexible reporting tool that incorporates DMAA guidelines and other best practices to measure cost savings and ROI for care management programs.

“As the Baby Boom ‘bubble’ continues to age, conditions like CKD will consume more and more of our healthcare resources,” notes Siva Namasivayam, Chief Executive Officer for SCIOinspire, Corp. “We are delighted to be working with Renalogic to develop cost-effective programs that will enhance both outcomes and cost containment efforts.”

About SCIOinspire

SCIOinspire provides analytics-driven business process solutions to the health plans and hospitals, enabling the healthcare community to achieve measurable outcomes, cost savings and increased revenues. Offerings include care analytics, third-party liability recovery, claim audit and overpayment services, data management, care management evaluation and support, and actuarial services.

SCIOinspire collaborates with clients through a unique delivery model that includes strategic consulting, analytics support, software-as-a-service technology platforms, and business process outsourcing and co-sourcing. To optimize cost-management outcomes for clients, SCIOinspire draws upon an expert team of clinical, actuarial, legal and analytical resources, complemented by technology and knowledge assets. To learn more about SCIOinspire, please visit <http://www.scioinspire.com>.

About Renalogic

Renalogic is a newly developing company that offers a comprehensive and integrated approach to renal health management. **Renalogic’s goal is to assist clients in managing the high cost of chronic kidney disease (CKD) while improving the overall health and quality of life of its clients’ members. Renalogic** believes that through early detection, intervention, and the provision of patient and plan education via nurse coaches, the progression of CKD can be slowed or placed in remission.

Renalogic leverages cutting- edge information technologies that enable its clients to realize the highest quality patient care at the lowest cost and risk. To learn more about Renalogic, please visit <http://www.renalogic.com> or call (888) 808-9380.