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SCIOinspire launches Subro-Accelerator™

Novel technology-enabled solution helps health plans identify claims they should not pay – before paying them

Hartford, CT – Nov. 25, 2008 – SCIOinspire, Corp., a premier provider of cost-management services for the healthcare community, today announced the official launch of Subro-Accelerator™, a technology-enabled business services solution that enables health plans to identify – and halt payment of – other party liability (OPL) claims before reimbursement checks are cut. Subro-Accelerator is available as an outsourced, co-sourced or in-sourced solution.

Traditionally, health plans have employed a “pay-and-pursue” approach to coordination of benefits (COB) and subrogation services. In the process, they often lose 35-50% of each inappropriately paid dollar due to attorney fees, repayment compromises negotiated with providers and percentages awarded to vendors providing recovery services. Subro-Accelerator, developed by SOCRATES, INC., a SCIOinspire company, allows health plans to review and filter adjudicated claims prior to payment to determine which should rightfully be covered by another insurer. The solution can be highly customized based on the policies set by health plans and payers and state regulations.

“The introduction of Subro-Accelerator truly represents a paradigm shift in the delivery of COB and subrogation services,” says Paul J. Gitnik, Founder of SOCRATES, INC. “We’re moving the process further upstream in the claims payment cycle. Instead of investing resources in revenue recovery after the fact, our clients will experience genuine ‘cost management’ because these payments will never have been disbursed in the first place.”

To fully support clients with varying needs, SCIOinspire will offer Subro-Accelerator as a stand-alone application, where applicable, and as a hybrid integrated with traditional pay-and-pursue COB and subrogation approaches, which the company also will continue to offer. In addition, the firm can provide Subro-Accelerator as a completely outsourced solution, as a “co-sourced” solution with some functions retained by the client and others managed by SCIOinspire, or as an in-sourced tool embedded with other client applications.

“We believe that we can best serve our clients by offering these three delivery models,” Gitnik adds. “This allows SCIOinspire to be truly responsive to each client’s established infrastructure and unique workflow processes.” SCIOinspire will meet with clients upfront to conduct a needs assessment, and then customize the technology solution and associated business processes before implementation.

“There has been no great breakthrough in this field for 20 years or more,” says Gitnik. “When SCIOinspire purchased SOCRATES earlier this year, we experienced an infusion of capital and new technology – as well as a willingness to be creative – that drove the development of this innovative solution.”

“We’re extremely pleased to offer Subro-Accelerator,” adds Siva Namasivayam, Chief Executive Officer for SCIOinspire. “We sincerely believe that this technology-enabled business solution will serve as a valuable tool to enable our clients to be more successful in today’s business environment.”



About SCIOinspire

A premier provider of cost-management services for the healthcare community, SCIOinspire offers results-oriented analytics, care management support, revenue recovery and claims management outsourcing solutions. SCIOinspire draws upon an expert pool of clinical, actuarial, legal and analytical resources, complemented by technology and knowledge assets. To learn more about SCIOinspire, please visit <http://www.scioinspire.com>. For more information about Subro-Accelerator, please review our White Paper on OPL at <http://scioinspire.com/PRSSOC08.pdf>.