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SCIOinspire introduces PROformance™ care management reporting tool

Industry-leading software application provides objective assessment and reporting on the effectiveness and ROI of care management programs

Hartford, CT – November 11, 2008 – SCIOinspire, Corp., a premier provider of cost-management services for the healthcare community, today introduced PROformance™ software application, the innovative care management savings analysis and reporting component of the firm's PRO-series suite of products. The suite, developed by Solucia, Inc., a SCIOinspire company, has been designed to enable employers and health plans to manage the entire care management process more efficiently and to increase opportunities for improved outcomes for targeted patient populations. PROformance™ is a highly flexible employer and internal reporting application that incorporates DMAA guidelines, actuarial and other best practices to measure effectiveness, cost savings and return on investment (ROI) for care management programs.

Both disease and wellness management programs are highly touted, in theory, as worthwhile cost-control strategies. To date, however, it has been virtually impossible to assess their effectiveness or determine the magnitude of cost savings being achieved. The bottom-line value and viability of care management programs consequently is under close scrutiny. "PROformance™ is designed exclusively for health plans and disease management companies that need to calculate ROI, and report savings to employers and other clients," explains Ian Duncan, FSA, FIA, FCIA, MAAA, President and Founder of Solucia, Inc. "It is one of the first applications available that can provide an objective, third-party assessment about whether a specific care management program works or not, and how much was saved."

The customizable application uses a dynamic and continuously updated data warehouse, giving end-users access to a variety of methodologies and comparison groups, says Duncan, author of the book, "Managing and Evaluating Healthcare Intervention Programs," published this fall by Actex Publishers. The resulting analysis serves as a "feedback loop," supplying health plans, employers and care management vendors with data that enables them to adjust the focus of specific programs to enhance effectiveness.

Complementing PROformance™ within the PRO-series suite are:

PROspect™, an opportunity assessment application that calculates a healthcare management program's savings potential and projects resource needs.

PROGuide™, a workflow system that allows users to manage a patient population with optimal effectiveness from identification and predictive modeling, to education and fulfillment.

"We are delighted to offer PROformance™ as a valuable component of our portfolio," says Siva Namasivayam, Chief Executive Officer for SCIOinspire. "It is no longer sufficient for health plans and care management vendors to report on process and clinical execution alone. They must be able to demonstrate the real financial value of their programs. PROformance™ will allow them to accomplish this – while also improving care management programs to ultimately produce better outcomes among patients."



About the Author

A premier provider of cost-management services for the health care community, SCIOinspire offers results-oriented analytics, care management support, revenue recovery and claims management outsourcing solutions. SCIOinspire draws upon an expert pool of clinical, actuarial, legal and analytical resources, complemented by technology and knowledge assets. To learn more about SCIOinspire, please visit <http://www.scioinspire.com>. A white paper detailing the features and functionality of PROformance™ is available at http://www.soluciaconsulting.com/ProFormance_EWP.pdf. For additional information about the application, the PRO-series suite of products and other technology platforms offered by SCIOinspire, please visit http://www.scioinspire.com/tech_platform.html#success4. For more information on Mr. Duncan's new book, please see <http://www.soluciaconsulting.com/MEHIP.htm>